

Master Contract for 9-1-1 Hardware and Software

RFB 0227-583-001

The Iowa Department of Homeland Security and Emergency Management issued Request for Bid RFB-0227-583-001 on Feb. 28, 2014. As part of this RFB, potential contractors are allowed to submit questions and requests for clarification. These items were due to the Department on March 7, 2014, with the Department posting replies by March 14.

For the purposes of this document, the Department has edited the questions received for clarity and combined similar questions.

Bids in response to this RFB are due to the Department by 3 p.m. (Central time) on March 24, 2014.

Q: Can you advise if you want a specific size or configuration of a "Sample" PSAP to be quoted, so that a "Typical System" could be shown?

A: If pricing varies based on the additional number of call-taking positions, the Vendor must provide a pricing breakdown (Section 4.3.3 – Pricing Requirements).

Pricing should be clear as to the number of call-taking positions, so if the pricing is for two call-taking positions, the bidder needs to make that clear on the quote. If you have a price break for two or more positions, it needs to be made clear on the bid.

Q: We would like to request an extension on the RFB due date in order to allow for ample time to put together a complete response.

A: There will be no extensions.

Q: Where can I find a list of items, schedule of requirements, scope of work, terms of reference, and bill of materials required?

A: Please refer to Section 4 of the RFB, which is posted on our website.

Q: How do I get a soft copy of the Tender Document through email?

A: The document is available on the following websites:

- <http://das.gse.iowa.gov/procurement/>
- <http://homelandsecurity.iowa.gov/>

Q: Which countries are eligible to participate in this RFB?

A: There are no limitations as to where the bidder is doing business as long as the bidder meets the requirements of the posted RFB.

Q: What is the estimated budget for this RFB?

A: There is no set budget; customers will choose from the list of vendors who submit a bid for the equipment offered in the master contract.

Q: Are there any addendums or pre-bid meeting minutes?

A: There are no addendums at this time, nor do we plan on having a pre-bid meeting.

Q: Does the State plan on awarding the Statewide Master Contract for 911 CPE Hardware and Software to multiple vendors?

A: Yes, the Department will award the contract to all the bidders who meet the criteria.

Q: Does the proposal need to be sized for specific call-taking positions (i.e. two-position PSAP, four-position PSAP, 10-position PSAP) or is the State looking for the pricing to be done on a per position basis?

A: Bids may be submitted for a single position, two-position, four-position, etc. PSAP, but it must be clear in the bid that the pricing is for a one-position, two-position, etc. PSAP.

Q: Will additional products and services be allowed to be added to the agreement at a later date?

A: We have no plans to add additional products or services to the RFB.

Q: With regards to the RFB requirement 3.3 and Attachment #1 – Cost Proposal –with two columns it is difficult to show our solution pricing. Are responders able to provide an Excel file in a format able to capture all associated vendor product numbers, quantities, units, and warranty information?

A: Bidders may use the template provided (Attachment 1) or provide an Excel spreadsheet for the itemized list with associated costs for each item.

Q: On the cover page, it refers to “Internet website where contract terms and conditions are posted.” Does that mean not all of the contract terms and conditions are in Section 5? Are responders able to provide alternative language for terms and conditions that do not align with their solution licensing and business terms? If so, can a Word copy of this document be provided?

A: All contract terms for the RFB are in Section 5. The responders will execute a contract with the purchasers where they will work out the details of a contract.

Q: Can the state provide a listing of the Iowa PSAPs that may make purchases based on this contract, including specific information about the PSAPs such as number of call-taking positions?

A: No.

Q: The RFB pricing schedule shows a column for deliverable items, their individual item cost, and a total cost of the listed deliverables. However, the RFB does not contain a specified quantity for items, or other specifications, to create item totals representing a base system for comparison. Without representative quantities, a total cost figure is incalculable and therefore cannot be used for accurate comparison of bid responses and/or system quotes to end-user agencies. Is the State of Iowa looking for a simple per-item pricing list without a total system cost, or is the base system assumed to be a single operator position, and other single quantities that may not provide operational redundancy in an actual system installation? Please clarify.

A: The State is looking for a base system assumed to be a single-operator position.

Q: Please clarify the RFB title and number. Page one and Page 14 are different.

A: The RFB title and number is listed on Page 1 of the RFB: RFB-0227-583-001.

Q: Section 2.12.13 references Attachment 1, Attachment 2 and Attachment 3, but are not included. Please advise if these are required.

A: There is only one attachment: Attachment 1-Cost Proposal.

Q: Section 3.2.2.1 references contract provisions in Section 6. Should it reference Section 5 instead?

A: Yes, it is referencing Section 5.